## MEDICAL CONSULTING SERVICES

from Alloy Silverstein Accountants and Advisors

## PHYSICIANS AND MEDICAL PRACTICES

- · Fee schedule review and analysis
- · Superbill review and redesign
- · Billing and reimbursement evaluation
- · Complete practice evaluation
- Financial aspects of contractual arrangements
  - Hospital contracts
  - Hospital recruitment agreements
  - Physician employment contracts
  - Group practice partnership agreements
  - Corporate buy/sell agreements
  - Managed care contracts-review and negotiation
  - Practice consolidation agreements
- · Practice buy-ins and buy-outs
  - Valuation of medical practice interest
  - Negotiation and structuring of agreements
  - IRS issues
- Consolidation of medical practices
- · CPT and diagnosis coding review
- · Off-site administration services
- · Hiring of new practice personnel
- Implementation of OSHA regulations

- · Receivables review and clean-up
- · Development and monitoring of practice policies & procedures
- · Explanation of benefits review
- · Governmental Compliance
  - Medicare
  - Medicaid
  - Workers' compensation
    - Special coding issues
    - Billing requirements
    - Reimbursement policies
- · Embezzlement control review
- Physician income distribution arrangements
- · Analysis of month-end practice management reports
- · Purchase and implementation of medical software
  - Electronic billing
  - Monitor implementation
- New doctor practice set up
- Medicare fraud and abuse issues
- Medicare safe harbor regulationsPhysician billing services review
- · CLIA and OSHA regulations

HOSPITALS

- · Evaluation of outpatient services
  - Emergency room
  - Radiology
  - Pathology
  - Ambulatory surgery
  - Occupational medicine
  - Physical rehabilitation
- · Development of physician retention programs
  - Practice management seminars
  - Practice assessment for top admitting physicians
  - Transition planning for soon-to-be retiring medical staff
  - Practice troubleshooting for members of medical staff
- · Physician recruitment
  - Assist nonprofit hospital with IRS inurement issues
  - Help set up new practices

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